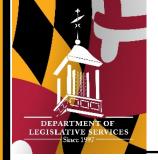
Updated Budget Outlook

Presentation to the Senate Budget and Taxation Committee



October 14, 2021



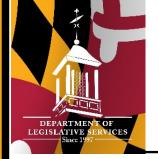
General Fund Revenues Fiscal 2021

(\$ in Millions)

	Fiscal 2020	Fiscal 2021				Fiscal 2020-2021 Percent Change	
	<u>Actual</u>	<u>Estimate</u>	<u>Actual</u>	<u>\$ Diff.</u>	<u>% Diff.</u>	Estimated	<u>Actual</u>
Personal Income Tax	\$10,699	\$10,802	\$11,705	\$903	8.4%	1.0%	9.4%
Corporate Income Tax	1,052	1,139	1,462	323	28.4%	8.3%	39.0%
Sales and Use Tax	4,635	4,591	4,988	397	8.6%	-0.9%	7.6%
State Lottery	549	627	632	5	0.8%	14.3%	15.2%
Other	1,700	1,620	1,686	66	4.1%	-4.7%	-0.8%
On-Going General Funds	\$18,634	\$18,779	\$20,472	\$1,694	9.0%	0.8%	9.9%
Total General Funds	\$18,634	\$19,120	\$20,831	\$1,711	8.9%	2.6%	11.8%
Selected Special Funds							
Sales Tax - Blueprint Fund	\$231	\$560	\$423	-\$136	-24.4%	141.9%	83.0%
Casinos - ETF	397	512	531	20	3.9%	28.9%	33.9%
Corporate Filing Fees - CIEEF	n/a	50	84	34	67.4%	n/a	n/a
Sales Tax - Blueprint Fund		\$560	\$423	-\$136			
estimated under-distribution			88				
		\$560	\$511	-\$49			

ETF: Education Trust Fund

CIEFF: Commission on Innovation and Excellence in Education Fund Source: Board of Revenue Estimates



General Fund Forecast

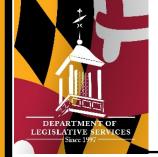
(\$ in Millions)

	Fiscal				Percent			Percent	
	2021	Fiscal 2022 Estimate			Change vs.		Fiscal 2023 Change vs.		
	<u>Actual</u>	<u>March</u>	<u>September</u>	<u>\$ Diff.</u>	<u>%Diff.</u>	<u>Fiscal 2021</u>	<u>Estimate</u>	<u>Fiscal 2022</u>	
Personal Income Tax	\$11,705	\$11,401	\$11,797	\$396	3.5%	0.8%	\$12,634	7.1%	
Corporate Income Tax	1,462	1,249	1,446	197	15.7%	-1.1%	1,556	7.6%	
Sales and Use Tax	4,988	5,003	5,283	281	5.6%	5.9%	5,520	4.5%	
State Lottery	632	592	641	49	8.3%	1.5%	651	1.6%	
Other	1,686	1,937	2,009	72	3.7%	19.2%	1,985	-1.2%	
On-Going General Funds*	\$20,472	\$20,181	\$21,176	\$995	4.9%	3.4%	\$22,346	5.5%	
Volatility Adjustment	n/a	-\$80	-\$80	\$0	n/a	n/a	-\$100	25.0%	
One-time Revenue	\$359	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Total General Funds	\$20,831	\$20,101	\$21,096	\$995	5.0%	1.3%	\$22,246	5.5%	
Selected Special Funds									
Sales Tax - Blueprint Fund	\$423	\$593	\$671	\$78	13.1%	58.5%	\$611	-9.0%	
Casinos - ETF	531	512	561	49	9.6%	5.5%	571	1.8%	
Sales Tax - Blueprint Fund									
baseline transfer		\$593	\$583	-\$10					
catch up for under-distribution in Fiscal 2021			88						
total Fiscal 2022 transfer		\$593	\$671	\$78					

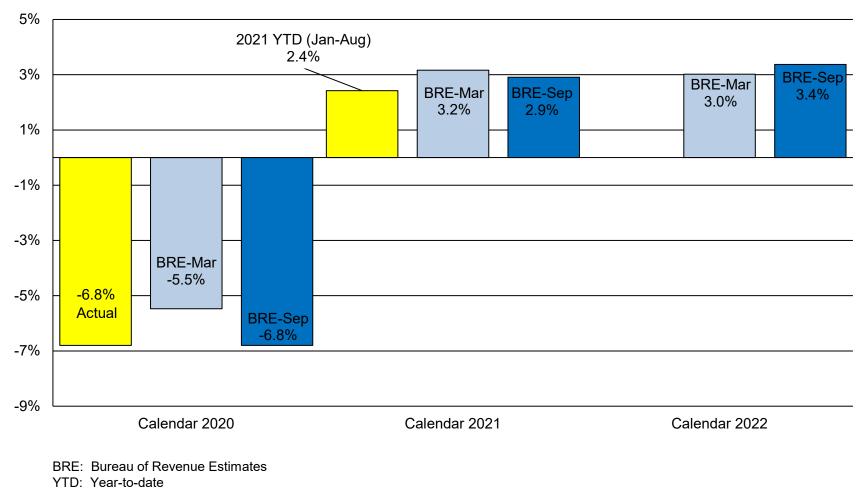
*The Budget Reconciliation and Financing Act of 2020 (Chapter 538) eliminated the Rate Stabilization Fund beginning in fiscal 2022. The insurance premiums tax revenue that was distributed to the fund will be directed to the General Fund. Adjusted for this law change, ongoing general fund revenue growth in fiscal 2022 would be about 2.0% over fiscal 2021.

ETF: Education Trust Fund

Source: Board of Revenue Estimates

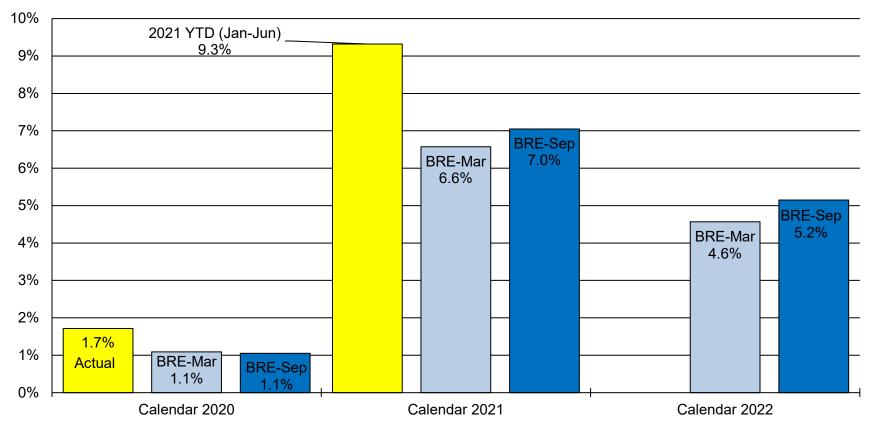


Employment: Year-over-year Percent Change



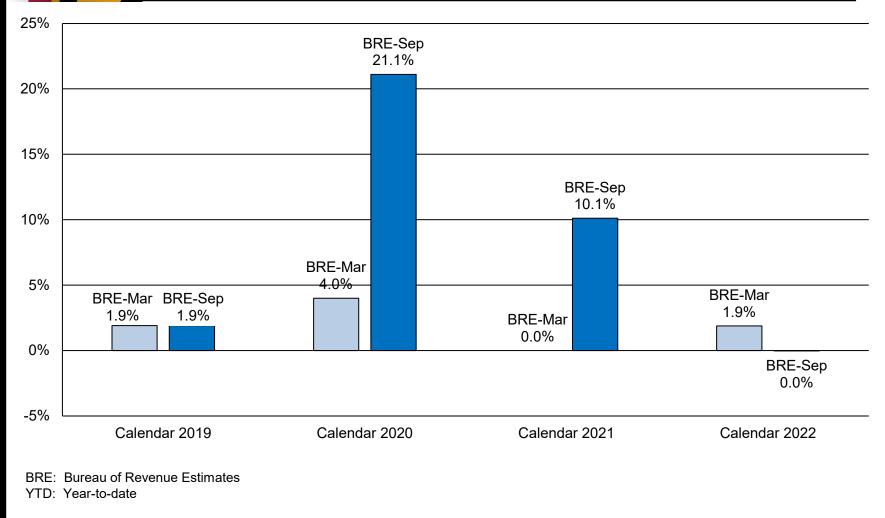


Wage and Salary Income: Year-over-year Percent Change



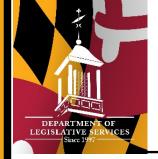
BRE: Bureau of Revenue Estimates YTD: Year-to-date

Capital Gains Income: Year-over-year Percent Change



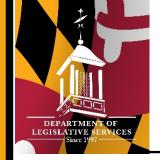
Source: Department of Legislative Services

DEPARTMEN



Fiscal 2021 Closeout \$1.8 Billion Better than Expected

- Revenues up \$1,711 Million
- Agencies Return Unspent Funds \$185 Million
 - Department of Health \$90 Million
 - State Police \$12 Million
 - Information Technology \$9 Million
 - Juvenile Services \$9 Million
- Fewer Transfers to General Fund \$96 Million

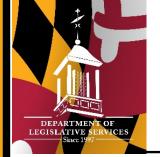


Revenue Outlook Improves for All Years of BRE Forecast

Fiscal 2021 Fiscal 2022 Fiscal 2023 Fiscal 2024 Fiscal 2025 Fiscal 2026

- Actual
- Estimate
- Estimate
- Estimate
- Estimate
- Estimate

- \$1,711 Million
 - 995 Million
 - 1,368 Million
 - 1,493 Million
 - 1,483 Million
 - 1,578 Million

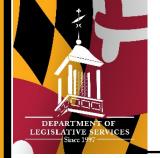


Structural Budget Outlook

(\$ in Millions) \$1,800 \$<u>1.703</u> L \$1,600 \$1,441 \$1.343 \$1,400 \$1,320 \$1,200 \$1,056 L \$992 \$1,000 \$779 \$800 L \$600 L \$400 \$200 \$61 \$0 -\$6 No end of session -\$200 -\$159 forecast for Fiscal 2027 -\$234 -\$400 and Fiscal 2028. -\$376 -\$600 Fiscal 2022 Fiscal 2023 Fiscal 2024 Fiscal 2025 Fiscal 2026 Fiscal 2027 Fiscal 2028 End of Session

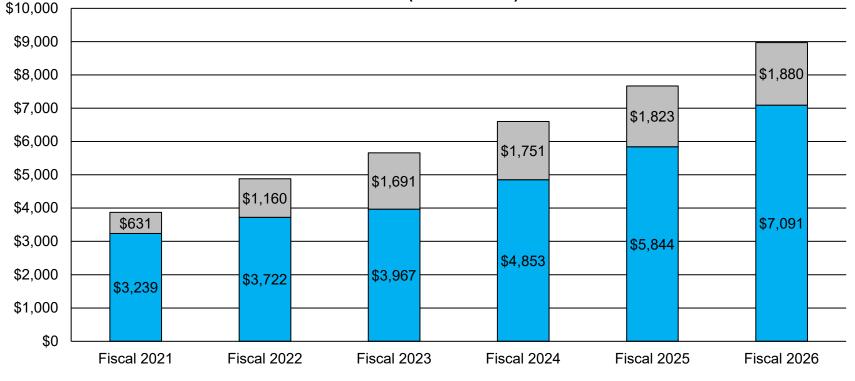
After Closeout and BRE Revision

BRE: Bureau of Revenue Estimates



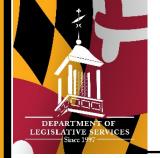
Estimated End of Year Cash Balances Fiscal 2021 to 2026

(\$ in Millions)



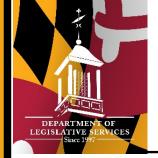
Rainy Day Fund (Fiscal 2021 3.2% of Revenues, Fiscal 2022 5.5%, Subsequent Years 8.0%)
General Fund After Closeout and Bureau of Revenue Estimates Revision

Note: Fiscal 2021 is Actual. All other years are estimates.



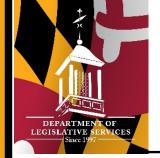
Blueprint Fund Outlook

- Projected Blueprint Fund revenues and fund balance are adequate to fund implementation of Kirwan enhancements through fiscal 2026
- Beginning in fiscal 2027, Kirwan costs will exceed available Blueprint dollars. A shortfall of about \$429 million in fiscal 2027 and \$1.1 billion in fiscal 2028 is projected
- The out-year forecast assumes the General Fund covers the shortfall



Potential Uses of Cash Balance

- Raise Rainy Day Fund balance to 8-10% of general fund revenues
 - Fiscal 2022 balance is 5.5% of revenues
 - Historically, revenues in first two years of a recession have fallen short of the estimate by about 10%
 - The State has generally avoided drawing the balance below 5.0%
 - Maintaining a balance of 8.0% to 10.0% would provide sufficient funding to cover about half the short-term impact of a typical recession while still maintaining a balance of 3% to 5% in the Rainy Day Fund
 - Increasing balance from 5.5% to 8.0% costs about \$500 million (about \$900 million to reach 10%)



Potential Uses of Cash Balance

- PAYGO Capital
 - Temporarily Expand Capital Program
 - Use cash to avoid taxable debt; and/or
 - Utilize to Reduce Sale of Debt
- Deferred Maintenance and Renewal at State Facilities capital/operating backlog including State Parks (but not higher education) is about \$300 million
- Targeted One-time Investments in State Priorities
- Invest in Cybersecurity/Information Technology Infrastructure
- Reduce Unfunded Liabilities
 - Under current law, there are no planned investments to reduce the unfunded liabilities related to retiree health benefits (\$16 Billion+), Workers' Compensation for State Employees (\$200 Million+), and portions of the money borrowed from the Local Income Tax Reserve (\$739 Million)